

**Table 9: Selected Variables for Logistics Costs**

	Cost to Shipper (\$)		Time to Shipper		Overall Rating
	Actual	Norm <sup>a</sup>	Actual	Norm <sup>1</sup>	
<b><i>Vientiane-Laem Chabang Corridor</i></b>					
Port and Terminal Operations	70	50–150	3.5 days	3–5 days	Good
Seaport customs	0	0–50	0.5 hrs	0.5–1.5 hrs	Good
Rail transport	35	0–50	3.5 hrs	2.5–3.5 hrs	Good
Inland clearance Operations	62.5	10–30	2.5 days	1–2 days	Fair
Road transport	845	200–300	16 hrs	12–15 hrs.	Fair-Poor
Transloading	50	50–150	2 hrs	2–4 hrs	Good
Inland customs	180	100–300	3 hrs	2–4 hrs	Good
Export Formalities	120	50–150	12 days	3–5 days	Poor
<b>Total<sup>2</sup></b>	1,362	820 avg.	18.5 days	10.5 days	Fair
<b><i>Danang-Mukdaharn Corridor</i></b>					
Import formalities	200	50–150	10 days	2–3 days	Poor
Port and Terminal Operations	107	50–150	0.5 days	0.5–2 days	Good
Seaport customs	262	50–150	1 day	1–3 days	Fair
Road transport	581	120–180	10.5 hrs	0.5–1 day	Fair-Poor
River crossing	132	50–100	3.5 hrs	2–4 hrs	Fair
Transloading	316	50–150	2 hrs	2–4 hrs	Fair
Inland customs	28	100–300	1 hrs	2–4 hrs	Good
<b>Total<sup>2</sup></b>	1,626	825 avg	18.5 days	7 days	Fair-Poor

1. Based on international standards for given task/distance.

2. Total does not add as reporting selected components of total logistics costs.

Source: Nathan Associates 2007.